

Q3 2022

NEWSLETTER

McDERMOTT
+ BULL

US | CANADA | EUROPE



Rod McDermott
Co-Founder + CEO

A NOTE FROM OUR CO-FOUNDER + CEO

At McDermott + Bull, we pride ourselves on developing the career paths of our Principals, Managing Directors, and Partners through proven methodologies and built-in support systems. We currently have multiple practices bringing in \$2 million to \$5 million in revenue as a result of the business development leaders' ambition and the teams supporting them to build a business, not just a practice.

From the beginning, you'll benefit from a dedicated team of marketers and back office support. All new Principals and MDs get mentorship from our President throughout their first three years to ensure they're on the right track, and all execution staff benefit from our Lean Six Sigma practices, creating an efficient search process. Once you've built a million dollar practice, we help you evolve into a business leader and ensure you have the support to reach those multi-million dollar goals.

IN THIS ISSUE

Why M+B?

Why Principals, Managing Directors, and Partners choose McDermott + Bull

Build a Business, Not a Practice

Marketing + Business Development Support
Experienced Execution Support
Geographic Reach
Personal Development + Growth

Featured Placements

Securiguard, Executive Vice President
PNP Pharmaceuticals, President
Audubon, Chief Financial Officer
Avellino, Chief Scientific Officer

WHY M+B?

Click below to learn why Principals, Managing Directors and Partners choose M+B as their executive search firm.



BUILD A BUSINESS, NOT A PRACTICE

MARKETING + BUSINESS DEVELOPMENT SUPPORT

Our marketing team helps MDs create and execute their marketing strategy including producing business development events, email marketing campaigns, printed collateral, videos, white papers, and more.

EXPERIENCED EXECUTION SUPPORT

We hire experienced recruiting and research partners, enabling you to stay client and prospect focused.

GEOGRAPHIC REACH

We're not limited to certain regions. We serve clients and place candidates throughout North America and Europe.

PERSONAL DEVELOPMENT + GROWTH

Every employee is matched with a coach, enabling them to thrive and reach their peak potential, professionally and personally.

FEATURED PLACEMENTS



Scott Hough
Executive Vice President

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Sean Rathbone
President

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Ingrid Milne
Chief Financial Officer

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Dr. Susan Daniels
Chief Scientific Officer

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ABOUT THE FIRM

Leveraging deep vertical experience, innovative thinking, and proven time-saving methodologies, we challenge the norm and thrive in the recruitment of difficult-to-find VP to C-Suite executive talent.

We value a personalized service model while having the resources and capabilities of the world's largest search firms. With experienced partners in the United States, Canada, and Europe, we are the trusted retained search advisor for empowering change on behalf of private and public companies, nonprofit organizations, private equity firms, and their operating companies.